

EXHIBITING COMPANY DIRECTORY

SEAFOOD EXPO GLOBAL 2022 STAND 3A601

nsseafood.com





Nova Scotia is home to a diverse range of the highest quality seafood and value added products - from our world famous Canadian hardshelled lobster and coldwater shrimp, to snow crab, scallops, white fish, and sea cucumber - all harvested from the cold, clean, and pristine waters of the Atlantic Ocean. PURE.

Handled with the utmost care every step of the way – from the boats to the dock and our processing plants, we ensure our seafood tastes as fresh as the day it was caught.

Nova Scotia wild seafood and shellfish mature at a natural pace, and swim freely in the clear waters off our rugged 7,000 km coastline.

Our seafood is prized around the world. Its superior flavour and premium quality result from the icy temperatures of the surrounding Atlantic Ocean. Discover more about the wide variety of Nova Scotia seafood we offer.



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BISCAY SEAFOODS CANADA LTD.

The activity of Biscay Seafoods Canada Ltd has always been linked to the world of salting, mainly cod, and has been dedicated to distribute Canadian salted products in Europe. Over the years the product portfolio has been increasing. Today it offers a series of frozen products where high quality products such as lobster and shrimp stand out.

Biscay Seafood has a sales and logistics network throughout Europe that enables deliveries of both small and large consignments at unbeatable cost. We deliver the DDP product throughout the European Union without surprise costs for the customer.

Cod, like the rest of the salted products, comes under the "Fram" brand, while lobster and shrimp are marketed under the "Ocean Leader" brand, a benchmark brand in its sector.

PRODUCTS PROMOTED:

Atlantic Cod (Gadus morhua), Atlantic Lobster (Homarus americanus), Coldwater Shrimp (Pandalus borealis), Snow Crab (Chionoecetes opilio), Squid (Illex Illecebrosus), Red Fish (Sebastes mentella/marinus)

CONTACT:

Erik Braune, Manager

Silvia Ayestaran, Financial Manager

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BISCAYSEAFOOD.COM



DO LOBSTER

DO LOBSTER since 2008, OUR PROMISE IS TO OFFER YOU THE HIGHEST QUALITY, THE BEST LOCATION AND THE BEST LIVE LOBSTER.

Our standards are based on the latest technology and methods available and the best practices in the market. We ship best quality live lobster worldwide.

When you order from Do Lobster you are choosing the highest quality lobsters available in the marketplace. We use strict grading guidelines to bring you the best and tastiest lobster Nova Scotia has to offer.

Our facility located in city of Halifax, Nova Scotia, less than 30 minutes to Halifax International Airport, your lobsters are stored in a refrigerated holding tank, filled with glistening ocean water pumped from our pristine, untouched coastline, Atlantic Ocean. We maintain our tanks at the exact temperature needed to replicate the natural environment which the lobsters thrive in. Our total holding capacity is 1,000,000 + lbs of fresh high quality locally caught fresh lobster.

Once we receive your order, our highly trained "lobster experts" hand select your lobsters and pack them in insulated boxes and containers, along with "cold" gel packs to keep your special order lively and snapping until it arrives at your door.

Long Do, Plant Manager

long@dolobster.com

PRODUCTS PROMOTED:

Lobster (Homarus americanus)

CONTACT:

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1319 Main Road, Eastern Passage, Nova Scotia, CANADA B3G 1M4

DOLOBSTER.COM



FATHOM FISH & SEAFOOD INC.

Fathom Fish is a progressive-minded seafood company striving to provide the best local, domestic, and international seafood to households in Canada and around the world. Fearless when it comes to taking on big challenges, Fathom Fish is committed to innovation and strives to be an industry leader when it comes to quality. At its core, the company has a relentless pursuit for improvement and is hungry for opportunities to learn across all aspects of the business. A fast-growing, team-oriented organization, Fathom Fish is persistent in its mission to move the seafood industry forward.

PRODUCTS PROMOTED:

Haddock, Cod, Saithe, Halibut, Red Fish, Greysole, Turbot, Snow Crab, Lobster, Scallops, Shrimp, Silver Hake, Salmon

CONTACTS:

Jon Johannsson, Director

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Paul Richer, Director

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FATHOMFISH.COM



FISHER KING SEAFOODS LTD.

Established in 1996, Fisher King Seafoods Ltd. quickly grew to become one of Canada's top suppliers of frozen shellfish and finfish to customers throughout North America and overseas. Through solid domestic and international partnerships, top quality wild-caught products are sourced from Eastern Canadian plants and producers in Europe, Asia and South America for our discerning customers. All Fisher King Seafoods branded products are packed under their strict Quality Assurance Program in HACCP approved facilities.

PRODUCTS PROMOTED:

Cod, Haddock, Turbot, Red Fish, Capelin, Mackerel, Haddock, Sushi Items, Snow Crab, Lobster, Scallops, Shrimp

CONTACT:

John Andrews, Export Manager

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267 Cobeguid Road, Lower Sackville, Nova Scotia, CANADA, B4C 4E6

FISHERKINGSEAFOODS.COM



FISHERMEN'S PREMIUM ATLANTIC LOBSTER INC.

Fishermen's Premium Atlantic Lobster Inc. (FPAL) is located on beautiful Cape Sable Island, Nova Scotia – well-known for its top quality Canadian lobster. Our mission is to offer our customers the highest-quality, premium live lobster for the best price available.

FPAL embraces sustainability and maximizes the value of each pound of lobster harvested from the Atlantic Ocean, by training individuals at every stage of the value chain and ensuring best practices are followed from harvesting through to shipping to the end user. Our onshore competitive advantage is the 100 fishermen, who are dedicated shareholders, that ensure a stable supply all year around.

Our business has grown rapidly due to the increasing demand of our premium quality lobster. We care about your business because our success is built on your success. Our service is comprehensive from the ocean to your facility by providing the full support in quality, price, transportation, and customer service. Our goal is to build a long-term relationship through mutual trust and integrity with our partners.

PRODUCTS PROMOTED:

Live Canadian Lobster

CONTACT:

Erica Smith

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72 Goodwin Lane, North East Point, Cape Sable Island, Nova Scotia, CANADA BOW 2P0

FISHERMENSPREMIUM.COM



GIDNEY FISHERIES LTD.

Gidney Fisheries Limited, located on Digby Neck, Nova Scotia, is a wholesaler and worldwide exporter of Live and Frozen Atlantic Canadian Lobster

They promise to deliver the highest quality of premium hard-shell Atlantic lobster and the freshest seafood products available.

Since 1892, Gidney Fisheries Ltd. has been procuring, selecting, processing, and delivering the finest quality lobsters harvested from the rich fishing grounds of Bay of Fundy, Saint Mary's Bay and southwestern Nova Scotia.

Gidney Fisheries Ltd. buy their lobster from local fishermen, grade them to meet the highest of standards, process them in their technologically advanced storage facilities, and deliver them through efficient logistics.

PRODUCTS PROMOTED:

Live and High Pressure Processed Frozen Lobster (American Homarus)

CONTACT:

John Martin, Director of Sales

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136 Dakin Park Road, Centreville, Nova Scotia, CANADA BOV 1A0

GIDNEYFISHERIES.CA



GOLDEN ALLIANCE CANADA INC.

Golden Alliance Canada Inc. is a year-round supplier of premium frozen seafood located in Halifax, Nova Scotia.

We are a professional seafood marketing and exporting company. With our extensive market and expert product knowledge, we offer high quality service to our customers and processors. Quality control of our product lets us rise above the competition and ensues a secure transaction for all parties.

Innovation and new product development has been part of Golden Alliance Canada Inc. since its inception. Our reputation has earned us the trust of our industry in Canada, China and other countries across the world. Many of our customers have been with us since 1998.

Sourcing from from the North Atlantic Ocean is our focus. This product is exported to China for domestic use.

PRODUCTS PROMOTED:

Capelin, Halibut-Greenland, Mackerel-Atlantic, Red Fish, Turbot, Crab-Snow, Lobster-American, Mussel, Scallop, Scampi, Shrimp-Coldwater, Whelk, Sea Cucumber, Squid-Loligo

CONTACT:

Robert Spence, Procurement Manager

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FROMTHESEA.NET



IMO FOODS LTD. / KERSEN

IMO Foods Ltd. is a fish cannery located in Yarmouth, Nova Scotia. We have been packing local fish for more than 40 years. We produce canned herring, sardines, and mackerel, using freshly caught fish from the Bay of Fundy.

We are proud to produce quality, locally sourced, sustainable products. Our smoked kippers are naturally smoked with no chemicals or additives. IMO Foods products are rich in Omega-3.

PRODUCTS PROMOTED:

Canned Herring, Mackerel, Sardines, Kippers

CONTACT:

Phil Leblanc

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PO Box 236, 26 Water St., Yarmouth, Nova Scotia, CANADA B5A 4B2

IMOFOODS.COM



LOUISBOURG SEAFOODS LTD.

The Louisbourg Seafoods group of companies operate fish processing facilities in several locations in Cape Breton and Canso, NS. Established in 1984, they are a family operated seafood business, owned by James and Lori Kennedy.

PRODUCTS PROMOTED:

Snow Crab, Northern Shrimp, Live Lobster, Whole Cooked Lobster, Lobster Meat, Ocean Perch, Blue Mussels, Whelk, Sea Cucumber

CONTACT:

Derrick Kennedy, Sales Director

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8 Aberdeen Street, Louisbourg, Nova Scotia, CANADA B1C 1B5

LOUISBOURGSEAFOODS.CA



OCEAN PRIDE FISHERIES LTD.

Ocean Pride Fisheries Ltd, est. 1986, is a harvester, processor and exporter of Atlantic Sea Cucumber. We are the largest vertically integrated supplier of dried Cucumaria frondosa. With access to over 2500 MT of fresh sea cucumber, we are able to process and supply our clients with product year-round. All of our supply is harvested from the cold and pristine waters of the Northeast Atlantic Ocean.

PRODUCTS PROMOTED:

Northeast Atlantic Sea Cucumber

CONTACT:

Jules LeBlanc, President

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136-138 Jacquard Road, Lower Wedgeport, Nova Scotia, CANADA BOW 2B0

OCEANPRIDEFISHERIES.COM



SEA HARVEST SEAFOOD LTD.

Sea Harvest Seafood Ltd. is a purveyor of the world's finest seafood products.

As an importer and exporter of fresh and frozen seafood for over 22 years, we have decades of experience in sourcing and securing product, as well as provide quality assurance, transportation, customs clearance, and warehousing for all your needs.

We represent many large pelagic plants throughout Atlantic Canada, as well as others that offer alternative species including lobster, shrimp, snow crab, red fish, cod, hake, croaker, and more. We can connect you with the global seafood market and provide you with top quality fresh and frozen seafood at the best prices.

PRODUCTS PROMOTED:

Mackerel, Capelin, Shrimp, Lobster (Frozen/Live), Crab (Snow/Jonah/Rock), Red Fish, Groundfish, Greenland/Atlantic Halibut, Herring, Salmon (Farmed/Wild), Rockfish, Cod, Salt fish, Bi-Products, Full-line Bait Products, and more

CONTACT:

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maggie@sea-harvest.ca

Halifax, Nova Scotia, CANADA

SEAHARVESTSEAFOODS.COM



SEA STAR SEAFOODS LTD.

Sea Star Seafoods Ltd. is a salt fish processing company located on Cape Sable Island on the South Western tip of Nova Scotia. After 33 years in business, they produce close to 200 dried, packaged products, produced primarily from fresh or frozen ground fish. Their focus species include; cod, pollock, hake, cusk, ling, haddock, Alaskan pollock, mackerel and herring. Sea Star Seafoods exports to 20 countries internationally and import product from approximately the same number.

PRODUCTS PROMOTED:

Skin on Salted and Dried Cod, Pollock, Hake, Cusk, Ling and Haddock; Salted and Dried Fillets of Cod, Pollock, Hake, Cusk, Ling and Alaskan Pollock; Smoked Herring, Stockfish, Backsplit Mackerel, Mackerel Fillets

CONTACT:

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69 Cortney Street, PO Box 220, Clark's Harbour, Nova Scotia, CANADA, BOW 1P0

SEASTARSEAFOODS.COM



VICTORIA CO-OPERATIVE FISHERIES LIMITED

Since 1956 Victoria Co-operative Fisheries Limited has harvested and processed a significant portion of Nova Scotia's freshest and tastiest seafood.

Located in the pristine Northeast Highlands of Cape Breton Island, Nova Scotia. This forward thinking co-operative purchases locally harvested from its members. Once processed, our products are shipped worldwide to customers in China, Southeast Asia, Japan, Vietnam, South Korea, USA and Canada.

Victoria Co-operative is the only fully active lobster processing facility on Cape Breton Island.

We purchase a variety of seafood from over 130 inshore commercial vessels including lobster, halibut, snow crab, ground fish, and mackerel. The majority of our products is purchased from our member vessels that are locally owned and operated by our co-operative members.

We also purchase Jonah Crab and Silver Hake from other Nova Scotia based vessels and companies in addition to importing Jonah Crab from the USA.

PRODUCTS PROMOTED:

Live and Frozen Canadian Lobster, Snow Crab, Jonah Crab, Halibut, Groundfish, Mackerel. A number of our shellfish products are sold in many value-added forms including Snow Crab meat, Raw Lobster Tails.

CONTACT:

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Thom Thai, International Sales

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P.O. BOX 38, Neil's Harbour, Nova Scotia, CANADA BOC 1NO

VICTORIAFISH.COM



WEST FISH CANADA I TD

West Fish Canada has been in business for over 20 years, trading seafood all around the world. Based in Dartmouth, Nova Scotia, we have strong ties with key suppliers of wild seafood products both in Canada and international markets.

PRODUCTS PROMOTED:

Cod, Haddock, Saithe, Red Fish, Greenland Halibut, Mackerel, Herring, Shrimp, Crab, Lobster, Scallops

PRODUCT FORMS:

Frozen and Salted

CONTACT:

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WESTFISH.CA



WORLD LINK FOOD DISTRIBUTORS INC.

World Link Food Distributors Inc. was established in 2004. We employ a professional team of multilingual sales people (English, French, Chinese and Spanish) who conduct sales of over 8 million pounds of live lobster annually to 24 countries in North America, Europe and Asia. World Link also supply the major grocery store chains in Canada from 3 processing facilities in South Nova Scotia and 1 processing unit in Prince Edward Island. World link have partnerships with over 400 local fishing vessels to assure a consistent supply of quality product. World link is a full-service exporter with a 30,000 square foot lobster holding facility. TSA approved warehouse located minutes from Halifax international airport, and its own in-house freight forwarder. All our live lobsters are MSC certified. All frozen lobster products are packed in HACCP approved facilities.

PRODUCTS PROMOTED:

Live Lobster, Frozen Whole Cooked/Raw Lobster, Raw Split Lobster, Oyster, Mussels, Crab

CONTACT:

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ATLANTICLOBSTER.CA

ORGANIZER



NOVA SCOTIA BUSINESS INC.

Nova Scotia Business Inc. is a private-sector-led business development agency of Nova Scotia, Canada. We attract global investment to create new jobs across the province and work with companies in all communities to be more successful exporters. Our clients benefit from our business advisory services, skill development and training, and support as they access global markets and succeed in the global economy.

CONTACT:

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NOVASCOTIABUSINESS.COM



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