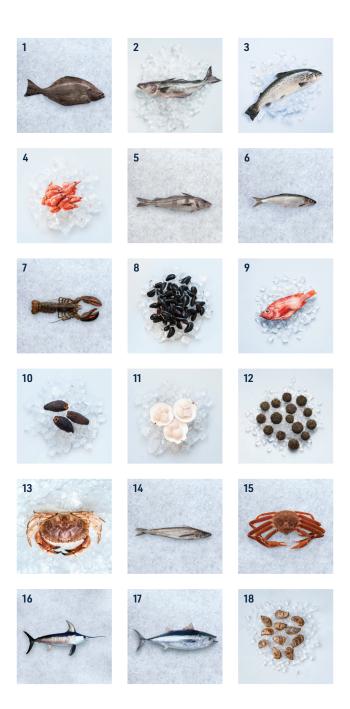


# NOVA SCOTIA SEAFOOD EXHIBITING COMPANY DIRECTORY

**SEAFOOD EXPO NORTH AMERICA** BOSTON CONVENTION AND EXHIBITION CENTER MARCH 12 – 14, 2023

**BOOTH #1341** 



Nova Scotia is home to a diverse range of the highest quality seafood and value-added products – from our world famous Canadian hard-shelled lobster and coldwater shrimp, to snow crab, scallops, white fish, and sea cucumber – all harvested from the cold, clean, and pristine waters of the Atlantic Ocean. PURE.

Our seafood is handled with the utmost care every step of the way – from the boats to the dock and our processing plants, we ensure it tastes as fresh as the day it was caught.

Nova Scotia wild seafood and shellfish mature at a natural pace in the clear waters off Nova Scotia's rugged 7,000 km coastline.

Nova Scotia seafood is prized around the world. Its superior flavour and premium quality result from the icy temperatures of the surrounding Atlantic Ocean. Discover more about the wide variety of Nova Scotia seafood we offer.

Atlantic Halibut
Atlantic Pollock
Atlantic Salmon
Coldwater Shrimp
Haddock
Herring
Lobster
Mussels
Red Fish
Sea Cucumber
Sea Scallop
Sea Urchin
Jonah Crab
Silver Hake
Snow Crab
Swordfish
Tuna
Oysters

# NOVA SCOTIA SEAFOOD QUALITY PROGRAM

The Nova Scotia Seafood Quality Program (NSSQP) is set of quality standards that meet the very best globally recognized standards around seafood quality, sustainability, and traceability.

Launched in Summer 2021, the NSSQP was developed to promote high quality standards within the Nova Scotia seafood supply chain and to enhance Nova Scotia Seafood's international reputation for premium quality seafood.

NSSQP is a comprehensive scheme that combines elements of food safety, seafood quality, sustainability, and traceability into one comprehensive certification. For some species, it is the only certification scheme which explicitly incorporates product sampling, product inspection, and evaluation as a central requirement under the certification.

NSSQP certified companies are proud Nova Scotia Seafood Ambassadors, at home and around the world.

# NSSQP is YOUR indicator of premium quality seafood product.

When you see this Nova Scotia Seafood Ambassador label, you are doing business with a NSSQP certified company.



NOVA SCOTIA SEAFOOD AMBASSADOR



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# FATHOM FISH & SEAFOOD INC. & SUSTAINABLE BLUE BOOTH #1432

Fathom Fish is a progressive-minded seafood company striving to provide the best local, domestic, and international seafood to households in Canada and around the world. Fearless when it comes to taking on big challenges, Fathom Fish is committed to innovation and strives to be an industry leader when it comes to quality. At its core, the company has a relentless pursuit for improvement and is hungry for opportunities to learn across all aspects of the business. A fast-growing, team-oriented organization, Fathom Fish is persistent in its mission to move the seafood industry forward.

# PRODUCTS PROMOTED:

Haddock, Cod, Saithe, Halibut, Red Fish, Grey Sole, Turbot, Snow Crab, Lobster, Scallops, Shrimp, Silver Hake, Salmon, Trout

# CONTACT:

Jon Johannsson, Director

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# Paul Richer, Director

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Suite 501, 84 Chain Lake Drive, Halifax, Nova Scotia B3S 1A2 CANADA

# FATHOMFISH.COM





# FISHER KING SEAFOODS LTD.

# **BOOTH #1333**

Established in 1996, Fisher King Seafoods Limited has grown into one of North America's Top 25 Seafood Suppliers (*SeafoodSource*). Fisher King Seafoods is one of the premier Canadian seafood suppliers throughout North America and overseas and is one of the largest leading distributors of both snow crab and lobster in North America.

Specializing in wild-caught shellfish and fish from the clean, cold waters of the North Atlantic, Fisher King supplies customers throughout North America and overseas. The company has developed sourcing partnerships and exclusive agreements for sale and distribution in both the U.S. and Canada and maintains a global supply network in over 20 countries. Drawing on extensive domestic and international supply partnerships, Fisher King offers a consistent supply of top-quality, sustainably harvested frozen seafood from Eastern Canada, Europe, Japan, South America, and Asia to our discerning customers. Customers include some of the largest food service, retail, and restaurant chains in North America.

All Fisher King branded, and private label products are packed under strict Quality Assurance Programs in HACCP approved facilities. Fisher King offers MSC and ASC chain of custody on applicable items to meet all your sustainability goals.

Fisher King Seafoods Limited is headquartered in Halifax, Nova Scotia, Canada.

#### PRODUCTS PROMOTED:

Snow Crab, Lobster, Scallops, Shrimp, Sushi Items, Finfish (Cod, Haddock, Ocean Perch, Turbot, Etc.)

#### CONTACT:

# Carle Ensminger, Director of Sales

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267 Cobequid Road, Lower Sackville, Nova Scotia B4C 4E6 CANADA

#### FISHERKINGSEAFOODS.COM





# FISHERMEN'S PREMIUM ATLANTIC LOBSTER INC.

# **BOOTH #1440**

Fishermen's Premium Atlantic Lobster Inc. (FPAL) is located on beautiful Cape Sable Island, Nova Scotia – well-known for its top-quality Canadian lobster. Our mission is to offer our customers the highest-quality, premium live lobster for the best price available.

FPAL embraces sustainability and maximizes the value of each pound of lobster harvested from the Atlantic Ocean, by training individuals at every stage of the value chain and ensuring best practices are followed from harvesting through to shipping to the end user. Our onshore competitive advantage is the 100 fishermen, who are dedicated shareholders, that ensure a stable supply all year around.

Our business has grown rapidly due to the increasing demand of our premium quality lobster. We care about your business because our success is built on your success. Our service is comprehensive from the ocean to your facility by providing the full support in quality, price, transportation, and customer service. Our goal is to build a long-term relationship through mutual trust and integrity with our partners.

#### PRODUCTS PROMOTED:

Live Canadian Lobster

#### CONTACT:

# Erica Smith

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72 Goodwin Lane, North East Point, Cape Sable Island, Nova Scotia BOW 2P0 CANADA

# FISHERMENSPREMIUM.COM





# **FORTUNE OYSTERS**

# BOOTH #1436

Fortune Oysters is a vertically integrated oyster growing and processing company with numerous grow out sites located in Atlantic Canada. The company has a state of the art, federally registered processing and holding facility located in Whitehead, Nova Scotia. Fortune Oysters, with its unique network of prime oyster growing areas, and its federally registered, SQF certified processing plant, has the ability to offer premium oysters 12 months a year to any market in the world.

Our oysters are quickly becoming renowned for having the longest shelf life and for being the best tasting oyster in the world. Stop by and see our patent pending packaging that preserves these tasty oysters.

# PRODUCTS PROMOTED:

Premium Live Oysters, Leak Proof Retail Packaged Live Oysters, 30 Day Shelf Life Packaged Live Oysters

#### CONTACT:

Brian Fortune, President

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31 Deming Point Road, Whitehead, Nova Scotia B0H 1T0 CANADA

# FORTUNEOYSTERS.CA







# LOUISBOURG SEAFOODS LTD.

# BOOTH #1343

The Louisbourg Seafoods group of companies operate fish processing facilities in several locations in Cape Breton and Canso, Nova Scotia. Established in 1984, they are a family operated seafood business, owned by James and Lori Kennedy.

# **PRODUCTS PROMOTED:**

Snow Crab, Northern Shrimp, Live Lobster, Whole Cooked Lobster, Raw Whole Frozen Lobster, Ocean Perch, Blue Mussels, Whelk, Sea Cucumber

# CONTACT:

# Derrick Kennedy, Sales Director

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8 Aberdeen Street, Louisbourg, Nova Scotia B1C 1B5 CANADA

# LOUISBOURGSEAFOODS.CA





# SEA STAR SEAFOODS LTD.

# BOOTH #1339

Sea Star Seafoods Ltd. is a salt fish processing company located on Cape Sable Island on the South Western tip of Nova Scotia. After 40 years in business, they produce close to 200 dried, packaged products, produced primarily from fresh or frozen ground fish. Their focus species include cod, pollock, hake, cusk, ling, haddock, Alaskan pollock, mackerel and herring. Sea Star Seafoods exports to 20 countries internationally and import product from approximately the same number.

#### PRODUCTS PROMOTED:

Skin on Salted and Dried Cod, Pollock, Hake, Cusk, Ling, and Haddock; Salted and Dried Fillets of Cod, Pollock, Hake, Cusk, Ling, and Alaskan Pollock; Smoked Herring, Stockfish, Backsplit Mackerel, Mackerel Fillets

#### CONTACT:

# Kerry Cunningham

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#### Adlai Cunningham

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69 Cortney Street, PO Box 220 Clark's Harbour, Nova Scotia BOW 1P0 CANADA

# SEASTARSEAFOODS.COM







# TRIBUNE SEAFOOD INC.

# **BOOTH #1442**

Situated in the heart of the historic fishing community of Sambro Nova Scotia, Tribune Seafood is a family run, premium wholesale supplier of fresh and frozen wild caught seafood from Atlantic Canada and abroad. Our wholly owned seafood processing plant and dockside landing facility - Sambro Fisheries Ltd - has been in operation for over 30 years employing the local community and providing fresh fish both domestically in North American, and internationally overseas.

Tribune Seafood provides a full range of premium quality, sustainably sourced seafood to distributors, retailers, and fine restaurants around the globe. This has allowed us to develop many successful species-specific programs for our clients. Through both our longstanding and ever-expanding supplier relations, we have consistently been able to raise the bar in terms of quality, supply, and diversity of species.

Our highly motivated team possesses a broad range of experience that allows us to keep or customers knowledgeable and informed on important market conditions and other external factors related to supply. It is our primary objective to achieve customer satisfaction through reliability, consistency, and honesty. We do this to maintain the enduring relationships we have built over the years with our fisherman, suppliers, and customer base. We strive for excellence in the industry, and to create lasting working relationships for years to come.

# PRODUCTS PROMOTED:

Atlantic Halibut, Tuna, Silver Hake/Whiting, Hake, Cod, Haddock, Lobster, Snow Crab, Scallops, Turbot, Redfish, Ocean Perch, Pollock, Fillets, Whole-Fish, Fresh and Frozen Lines

#### CONTACT:

Elliot Givner, President

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40 Lennys Lane, Sambro, Nova Scotia B3V 1L5 CANADA

TRIBUNESEAFOOD.COM





# WORLD LINK FOOD DISTRIBUTORS INC.

# **BOOTH #1438**

World Link Food Distributors Inc. was established in 2004. We employ a professional team of multilingual salespeople (English, French, Chinese) who conduct sales of over 8 million pounds of live lobster annually to 24 countries in North America, Europe, and Asia. World Link also supplies the major grocery store chains in Canada from processing facilities in Southwest Nova Scotia and Prince Edward Island. World Link has partnerships with over 400 local fishing vessels to assure a consistent supply of quality product. World link is a full-service exporter with a 30,000 square foot lobster holding facility. Our new lobster processing facility has a daily processing capacity of 20,000 lbs. We have a series of frozen and fresh cooked lobster product, including whole cooked/raw lobster, lobster tail, lobster claw, lobster body and lobster meat. Our Transport Canada approved warehouse is located minutes from Halifax international airport, and we have our own in-house freight forwarder. All our live lobsters are MSC certified. All frozen lobster products are packed in CFIA HACCP approved facilities.

#### PRODUCTS PROMOTED:

Live Lobster, Frozen Whole Cooked/Raw Lobster, Raw Split Lobster, Lobster Tail, Lobster Meat, Lobster Claw, Lobster Body, Oyster, Mussels, Crab

# CONTACT:

Sara Liu, Sales Director Kelly Zhuang, Sales Manager +001 902.423.0787 | sara@atlanticlobster.ca | kelly@atlanticlobster.ca

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# ATLANTICLOBSTER.CA







# INVEST NOVA SCOTIA & NOVA SCOTIA SEAFOOD

# **BOOTH #1341**

Invest Nova Scotia is Nova Scotia's business development agency that works to promote economic growth and community economic development in the province by enabling business, innovation, sustainability, and entrepreneurship. We are Nova Scotians supporting businesses – small and large – new and new to our province.

#### CONTACT:

# Calvin Butler, Export Development Executive

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NSSEAFOOD COM

45°N 63°W Nova Scotia



# NSSEAFOOD.COM

