



NOVA SCOTIA FOOD+BEVERAGE

Exhibiting Company Directory

FoodEx Japan 2023 | Tokyo

Booth: 3B500-10

investnovascotia.ca/foodexjapan2023



Nova Scotia Food + Beverage

Nova Scotia, Canada is home to award-winning wines, distilleries, and craft cider. Hailed as Canada's wild blueberry capital, Nova Scotia also produces premium quality apples, Haskap berries, and many more products ranging from greenhouse vegetables to value-added nutritional supplements, and natural health products. Our food and beverage industry follows strict food safety standards to bring our highly sought-after sustainable products to the world each year.

The array of products available for export include:

- Fresh and frozen vegetables
- Fresh and frozen fruits and berries
- Plant-based and nutritional supplements
- Natural health products
- Alcoholic and non-alcoholic beverages
- Value-added snack and specialty foods

To learn more about Nova Scotia's food, beverage, and natural health products industry, go to smallplacebigtaste.ca



Table of Contents

EXHIBITING COMPANIES

AKSO Marine Biotech	1	
Bulwark Cider Muwin Estate Wines	2	
Clever Fruit Products	3	
Haskap Highland Orchards Ltd.	4	
Lightfoot & Wolfville Vineyard	5	
Mad Gringo Hot Sauce	6	

ORGANIZERS

Invest Nova Scotia	7
Nova Scotia Department of Agriculture	8
(ノバスコシア州農務省)	



AKSO MARINE BIOTECH

Atlantic Sea Cucumber (ASC) is a leading producer of dried sea cucumber in Atlantic Canada. The production facility is SQF certified and has been exporting premium quality sea cucumber globally. ASC's parent company, AKSO Marine Biotech, founded in 1983, worked with the National Research Council of Canada to develop its line of premium natural health products using sea cucumber and other pristine North Atlantic marine resources.

PRODUCTS PROMOTED:

Bulk Dried Sea Cucumber (Butterfly or Whole Cut), Rosalyn® 1lb Retail Bags of Dried Sea Cucumber (Butterfly or Whole Cut)

Nova Sea Atlantic® Natural health supplements, approved by Health Canada:

- Nova Sea Atlantic® Sea Cucumber Capsules (Award-winning)
- Nova Sea Atlantic® Sea Cucumber and Cranberry Capsule,
- Nova Sea Atlantic® Sea Cucumber and Blueberry Capsules
- Nova Sea Atlantic® Sea Cucumber and Ginseng Capsules.

CONTACT:

Rosalyn Gao, Marketing Director
t: +001 902.823.9998
e: lincoln@atlanticseacucumber.ca
rosalyn@atlanticseacucumber.ca
Wechat: conggaoRo

Address: 212 Pauls Point Road
Hacketts Cove, Nova Scotia
B3Z 3K7 CANADA

akso.ca



BULWARK CIDER | MUWIN ESTATE WINES

Muwin's Bulwark handcrafted cider reflects our values: natural ingredients, exceptional taste, and outstanding craftsmanship. Our quality fruits are harvested from the Annapolis Valley, known for its fertile soil and unique micro-climate. Muwin is one of the few cideries in Canada that handles everything in-house. Apples brought to the cidery are juiced on site and slowly fermented, resulting in a natural cider that's never made from concentrate. The result is a premium, balanced blend of sweetness, acid, and tannins, which is bottled on site.

Muwin Estate Wines is an award-winning, owner-operated craft cider and fruit wine producer based in New Ross, Nova Scotia. Muwin's two key brands are Bulwark ciders and Muwin fruit wines. Muwin's Bulwark ciders were awarded best product of the year in 2016 in its category by the Nova Scotia Liquor Corporation. Muwin has also won several medals including recent gold medals at the prestigious Canadian Brewing Awards and at the Great Lakes International Cider and Perry Competition in Grand Rapids, Michigan. Muwin has successfully exported its products to various markets including the

United States, Germany, the United Kingdom, China, South Korea, and Taiwan.

PRODUCTS PROMOTED:

Bulwark Non-Alcoholic Original, Bulwark Original, Bulwark Blush, Muwin Wild Blueberry wine, Muwin Cranberry wine

CONTACT:

Germain Bergeron, Founder and Owner
t: +001 902.681.1545
m: +001 902.599.2645
e: germain@muwinestate.com

Address: Muwin Estate Wines
7155 Highway 12
New Ross, Nova Scotia
B0J 2M0 CANADA

muwinestate.com | bulwarkcider.com

BULWARKTM
HANDCRAFTED CIDER
NOVA SCOTIA





CLEVER FRUIT PRODUCTS

Clever is a developer of fermented fruit ingredients for consumer brands that make functional foods and beverages, supplements, and nutraceuticals. Its mission is to enhance the health of society by increasing the potency of antioxidant-rich fruit through fermentation.

What makes Clever's ingredients so unique is that it uses its proprietary fermentation technology platform with superfruits that are proven to contain high levels of antioxidants. The process bio-transforms these antioxidants; dramatically enhancing their activity and bioavailability, so all of the added health benefits are better absorbed in the body. Its first product is based on the world's leading superfruit, the blueberry.

PRODUCTS PROMOTED:

Fermented blueberry

CONTACT:

Sean Sears, Chief Executive Officer

t: +001 902.240.0833

e: sean@cleverfruitproducts.com

Address: 740 King Street
Bridgewater, Nova Scotia
B4V 1B4 CANADA

cleverfruitproducts.com

Clever 





HASKAP HIGHLAND ORCHARDS LTD.

Haskap Highland Orchards Ltd. distributes Haskap berry consumer packaged juices, preserves, and frozen berries. We are Nova Scotia farmers who plant, grow, and nurture Haskap berries (*Lonicera caerulea*) – one of the world's most powerful plant-based antioxidants.

Sweet, tangy, and intense tasting Haskap berries are an exquisite blend of blueberry, raspberry, and black currant flavours — with a deep purply-blue colour for added appeal. Alongside its incredibly high antioxidant value, Haskap has higher contents of calcium, iron, phosphorus, and potassium than blueberries, oranges, grapes, and apples. Plus, one 100 g serving has double the Vitamin A, and more Vitamin C than an orange!

PRODUCTS PROMOTED:

Haskapür Pure Juice 330 ml, Haskap Juice Drink (Nectar) 330 ml, Rich 'N Red Haskap Berry - Cranberry Juice Drink (Nectar) 330 ml, Haskap Preserve 100 ml and 250 ml, and Haskap Frozen Berries 400 g

CONTACT:

Elaine Eaton, Co-Founder
and Vice President
t: +001 902.680.6546
e: elaine@haskaphighland.com

Address: 189 Industrial Avenue
Truro, Nova Scotia
B2N 5W8 CANADA

haskaphighland.com





LIGHTFOOT & WOLFVILLE VINEYARD

Lightfoot & Wolfville is a Demeter-certified biodynamic farm-winery located in the Annapolis Valley of Nova Scotia on Canada's Atlantic coast. The name of the winery – Lightfoot & Wolfville – represents the connection of people and place (Lightfoot is our surname and Wolfville being the name of the town), a relationship that is at the heart of everything we do. While our journey in wine growing first began in 2009 with the initial planting of grapevines, our family's farming roots go back eight generations in the Annapolis Valley – four generations on our current home farmland where the winery sits today. We proudly identify as farmers first and foremost and as winegrowers rather than winemakers.

Our first wines were launched under the Lightfoot & Wolfville label in 2015. Through our commitment to regenerative agriculture, and a mission to better the lands for future generations while crafting wines that speak of their origin, we achieved full organic certification across our production and processing by Ecocert Canada in 2016 and became Nova Scotia's first Demeter-certified biodynamic winery the same year. We are currently the only winery in Nova Scotia and one of only five wineries across Canada to carry Demeter certification.

Our winery hospitality facility, opened in 2017, features a wine shop, tasting room and full-service event venue where we serve our wines alongside local in-season ingredients, connecting guests with the terroir of Nova Scotia and the concepts of biodynamics.

PRODUCTS PROMOTED:

Brut (sparkling, traditional method),
Brut Rosé (Sparkling, traditional method),
Ancien Chardonnay (still white, biodynamic wine),
Tidal Bay (still white wine, appellation wine)

CONTACT:

Laëtitia Miroux, Export Manager
m: +001 902.809.0419
e: export@lightfootandwolfville.com

Address: 11143 Evangeline Trail
Wolfville, Nova Scotia
B4P 241 CANADA

lightfootandwolfville.com | fb.com/lwines





MAD GRINGO HOT SAUCE

Mad Gringo Hot Sauce™ is a Canadian-owned and operated company developing spicy products since 2012. We produce a variety of hot sauces and barbeque sauces using pure Nova Scotia ingredients.

Keep it spicy! From mild to wild, there's something for everyone. Our products are sold at Canadian grocery stores - Sobeys and Atlantic Superstore, in addition to Amazon.ca and Amazon.com and many other retailers.

PRODUCTS PROMOTED:

Deadly Inferno (hot sauce - fiery heat),
Midnight Harvest (blueberry hot sauce - sweet and spicy), Mad Gringo Original (hot sauce - balanced heat),
Burn It Down Beans (spicy, crunchy beans - fiery heat), and Chipotle Standoff (hot sauce - medium heat)

CONTACT:

Jordan Engman, Founder

t: +001 416.206.4598

e: gringo@madgringohotsauce.com

Address: 64 Kelly Drive
Williamswood, Nova Scotia
B3V 1E8 CANADA

madgringohotsauce.com



Organizers

INVEST NOVA SCOTIA

Invest Nova Scotia is Nova Scotia's business development agency that works to promote economic growth and community economic development in the province by enabling business, innovation, sustainability, and entrepreneurship. We are Nova Scotians supporting businesses – small and large – new and new to our province.

CONTACT:

Omaira Ospino, Export Development Executive

t: +001 902.220.2185

e: omaira.ospino@investnovascotia.ca

Address: 1800 Argyle Street, Suite 701

Halifax, Nova Scotia

B3J 3N8 CANADA

investnovascotia.ca





NOVA SCOTIA DEPARTMENT OF AGRICULTURE

The mandate of the Nova Scotia Department of Agriculture is to support the development of competitive, sustainable, and profitable agri-food and beverage industries that contribute to the economic, environmental, and social prosperity of Nova Scotia.

CONTACT:

Matthias MacLellan,
Senior International Planning & Development Officer
t: +001 902.497.5356
e: matthias.maclellan@novascotia.ca

smallplacebigtaste.ca

