

NOVA SCOTIA SEAFOOD PARTICIPATING COMPANY DIRECTORY

SEAFOOD EXPO GLOBAL

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Nova Scotia is home to a diverse range of the highest quality seafood and value-added products – from our world famous Canadian hard-shelled lobster and coldwater shrimp, to snow crab, scallops, white fish, and sea cucumber – all harvested from the cold, clean, and pristine waters of the Atlantic Ocean. PURE.

Our seafood is handled with the utmost care every step of the way – from the boats to the dock and our processing plants, we ensure it tastes as fresh as the day it was caught.

Nova Scotia wild seafood and shellfish mature at a natural pace in the clear waters off Nova Scotia's rugged 7,000 km coastline.

Nova Scotia seafood is prized around the world. Its superior flavour and premium quality result from the icy temperatures of the surrounding Atlantic Ocean. Discover more about the wide variety of Nova Scotia seafood we offer.

Atlantic Halibut
Atlantic Pollock
Atlantic Salmon
Coldwater Shrimp
Haddock
Herring
Lobster
Mussels
Red Fish
Sea Cucumber
Sea Scallop
Sea Urchin
Jonah Crab
Silver Hake
Snow Crab
Swordfish
Tuna
Oysters

NOVA SCOTIA SEAFOOD QUALITY PROGRAM

TThe Nova Scotia Seafood Quality Program (NSSQP) is set of quality standards that meet the very best globally recognized standards around seafood quality, sustainability, and traceability.

Launched in Summer 2021, the NSSQP was developed to promote high quality standards within the Nova Scotia seafood supply chain and to enhance Nova Scotia Seafood's international reputation for premium quality seafood.

NSSQP is a comprehensive scheme that combines elements of food safety, seafood quality, sustainability, and traceability into one comprehensive certification. For some species, it is the only certification scheme which explicitly incorporates product sampling, product inspection, and evaluation as a central requirement under the certification.

NSSQP certified companies are proud Nova Scotia Seafood Ambassadors, at home and around the world.

NSSQP is YOUR indicator of premium quality seafood product.

When you see this Nova Scotia Seafood Ambassador label, you are doing business with a NSSQP certified company.



NOVA SCOTIA SEAFOOD AMBASSADOR



CO-EXHIBITORS



BISCAY SEAFOODS CANADA LTD.

The activity of Biscay Seafoods Canada Ltd. has always been linked to the world of salting, mainly cod, and has been dedicated to distributing Canadian salted products in Europe. Over the years the product portfolio has been increasing. Today it offers a series of frozen products where high quality products such as lobster and shrimp stand out.

Biscay Seafood has a sales and logistics network throughout Europe that enables deliveries of both small and large consignments at unbeatable cost. We deliver the DDP product throughout the European Union without surprise costs for the customer.

Cod, like the rest of the salted products, comes under the "Fram" brand, while lobster and shrimp are marketed under the "Ocean Leader" brand, a benchmark brand in its sector.

PRODUCTS PROMOTED:

Atlantic Cod (Gadus morhua), Atlantic Lobster (Homarus americanus), Coldwater Shrimp (Pandalus borealis), Snow Crab (Chionoecetes opilio), Squid (Illex Illecebrosus), Red Fish (Sebastes mentella/marinus)

CONTACT:

Erik Braune, Manager Silvia Ayestaran, Financial Manager

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200-7075 Bayers Road, Halifax, Nova Scotia Canada B3L 2C1

BISCAYSEAFOOD.COM





B.M.C. SEAFOODS LTD.

Located in Atlantic Canada's best lobster harvesting regions, BMC Seafoods' reputation is of excellent service, reliable supply, and above all exceptional quality. Our valued customers can be assured we proudly deliver sustainable and premium quality live lobsters handpicked from our experienced and trained staff.

President & Founder Cedric Robicheau hails from a multi-generational family of fishermen and brings along a lifetime of experience to his daily involvement with the lobster industry.

- International Export Sales
- Licenced CFIA Approved Facility
- MSC Certified
- Transport Canada Air Cargo Secure

PRODUCTS PROMOTED:

Live Lobster (Homarus Americanus)

CONTACT:

Cedric Robicheau, President/Owner

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50 Meteghan Shore Road, Meteghan, Nova Scotia Canada BOW 2J0

BMCSEAFOODS.CA





CLARK'S HARBOUR SEAFOOD LTD.

Clark's Harbour Seafood Ltd. is owned by a second-generation Canadian Chinese family that is dedicated to the sustainability of the lobster industry and to a strong future of family-owned fishing boats and their communities. We are focused on team building and growing our company, to create a brand that is known worldwide.

Located in the Lobster Capital of Canada, with direct access to the wharf, our extensive experience in supping to domestic, Asian, and European markets, allow us to provide our customers with a quality product all year round. Our processing division's brand, "Wild by Nature," Indicates that this lobster is part of a sustainable fishing industry and has been free-range caught in the cold, pristine waters of the North Atlantic Ocean. The word 'nature' shows that this lobster is naturally sea-kissed with succulent, juicy flavour that only mother nature can offer.

PRODUCTS PROMOTED:

Live Lobster, Frozen Raw Lobster, Frozen Cooked Lobster (year-round), Tuna (seasonal), Halibut (seasonal).

CONTACT:

John Crandall Nickerson, Chief Operating Officer

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Douglas Huskins, European Sales

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58 Water Street, Clark's Harbour, Nova Scotia Canada BOW 1P0

CLARKSHARBOURSEAFOOD.COM







FATHOM FISH & SEAFOOD INC. & SUSTAINABLE BLUE

Fathom Fish is a progressive-minded seafood company striving to provide the best local, domestic, and international seafood to households in Canada and around the world. Fearless when it comes to taking on big challenges, Fathom Fish is committed to innovation and strives to be an industry leader when it comes to quality. At its core, the company has a relentless pursuit for improvement and is hungry for opportunities to learn across all aspects of the business. A fast-growing, team-oriented organization, Fathom Fish is persistent in its mission to move the seafood industry forward.

PRODUCTS PROMOTED:

Haddock, Cod, Saithe, Halibut, Red Fish, Grey Sole, Turbot, Snow Crab, Lobster, Scallops, Shrimp, Silver Hake, Salmon, Trout

CONTACT:

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Paul Richer, Director

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Suite 501, 84 Chain Lake Drive, Halifax, Nova Scotia B3S 1A2 CANADA

FATHOMFISH.COM





FISHERMEN'S PREMIUM ATLANTIC LOBSTER INC.

Fishermen's Premium Atlantic Lobster Inc. (FPAL) is located on beautiful Cape Sable Island, Nova Scotia – well-known for its top-quality Canadian lobster. Our mission is to offer our customers the highest-quality, premium live lobster for the best price available.

FPAL embraces sustainability and maximizes the value of each pound of lobster harvested from the Atlantic Ocean, by training individuals at every stage of the value chain and ensuring best practices are followed from harvesting through to shipping to the end user. Our competitive advantage is that we are a woman owned and operated company. We are proud to provide top tier customer service and guarantee customer satisfaction.

Our business has grown rapidly due to the increasing demand of our premium quality lobster. We care about your business because our success is built on your success. Our service is comprehensive from the ocean to your facility by providing the full support in quality, price, transportation, and customer service. Our goal is to build a long-term relationship through mutual trust and integrity with our partners.

PRODUCTS PROMOTED:

Live Canadian Lobster

CONTACT:

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WeChat: ericalobster | erica@fishermenspremium.com

Natasha Brown, Sales

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FISHERMENSPREMIUM.COM





GIDNEY FISHERIES LIMITED

Gidney Fisheries Limited (Gidney Fisheries), located on Digby Neck, Nova Scotia, is a wholesaler and worldwide exporter of Live and Frozen Atlantic Canadian Lobster

They promise to deliver the highest quality of premium hard-shell Atlantic lobster and the freshest seafood products available.

Since 1892, Gidney Fisheries has been procuring, selecting, processing, and delivering the finest quality lobsters harvested from the rich fishing grounds of Bay of Fundy, Saint Mary's Bay and southwestern Nova Scotia.

Gidney Fisheries buy their lobster from local fishermen, grade them to meet the highest of standards, process them in their technologically advanced storage facilities, and deliver them through efficient logistics.

PRODUCTS PROMOTED:

Live and High Pressure Processed Frozen Lobster (American Homarus)

CONTACT:

John Martin, Director of Sales

T: +001 506.850.5230 | john@gidneyfisheries.ca

136 Dakin Park Road, Centreville, Nova Scotia Canada BOV 1A0

GIDNEYFISHERIES.CA





GOLDEN ALLIANCE CANADA INC.

Golden Alliance Canada Inc. is a year-round supplier of premium frozen seafood located in Halifax, Nova Scotia. We are a professional seafood marketing and exporting company.

With our extensive market and expert product knowledge, we offer high quality service to our customers and processors. Quality control of our product lets us rise above the competition and ensues a secure transaction for all parties.

Innovation and new product development has been part of Golden Alliance Canada Inc. since its inception. Our reputation has earned us the trust of our industry in Canada, China, and other countries across the world. Many of our customers have been with us since 1998. Sourcing from the North Atlantic Ocean is our focus. This product is exported to China for domestic use.

PRODUCTS PROMOTED:

Capelin, Halibut-Greenland, Mackerel-Atlantic, Red Fish, Turbot, Crab-Snow, Lobster-American, Mussel, Scallop, Scampi, Shrimp Cold Water, Whelk, Sea Cucumber, Squid-Loligo

CONTACT:

Robert Spence, Procurement Manager

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4 Celtic Drive, Dartmouth, Nova Scotia Canada B2Y 3G6

FROMTHESEA.NET





IMO FOODS LTD. / KERSEN

IMO Foods Ltd. is a fish cannery located in Yarmouth, Nova Scotia. We have been packing local fish for more than 40 years. We produce canned herring, sardines, and mackerel, using freshly caught fish from the Bay of Fundy. We are proud to produce quality, locally sourced, sustainable products. Our smoked kippers are naturally smoked with no chemicals or additives. IMO Foods products are rich in Omega-3.

PRODUCTS PROMOTED:

Canned Herring, Mackerel, Sardines, Kippers

CONTACT:

Phil Leblanc

T: +001 902.742.3519 | F: +001 902.742.0908 | phil@imofoods.com

PO Box 236, 26 Water Street, Yarmouth, Nova Scotia Canada B5A 4B2

IMOFOODS.COM







LOUISBOURG SEAFOODS LTD.

The Louisbourg Seafoods group of companies operate fish processing facilities in several locations in Cape Breton and Canso, Nova Scotia. Established in 1984, they are a family operated seafood business, owned by James and Lori Kennedy.

PRODUCTS PROMOTED:

Snow Crab, Northern Shrimp, Live Lobster, Whole Cooked Lobster, Raw Whole Frozen Lobster, Ocean Perch, Blue Mussels, Whelk, Sea Cucumber

CONTACT:

Derrick Kennedy, Sales Director

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8 Aberdeen Street, Louisbourg, Nova Scotia Canada B1C 1B5

LOUISBOURGSEAFOODS.CA





OCEAN PRIDE FISHERIES LTD.

Ocean Pride Fisheries Ltd, est. 1986, is a harvester, processor, and exporter of Atlantic Sea Cucumber. We are the largest vertically integrated supplier of dried Cucumaria frondosa.

With access to over 2500 MT of fresh sea cucumber, we are able to process and supply our clients with product year-round.

All our supply is harvested from the cold and pristine waters of the Northeast Atlantic Ocean.

PRODUCTS PROMOTED:

Northeast Atlantic Sea Cucumber

CONTACT:

Jules LeBlanc, President

T: +001 902.663.4579 | jules@oceanpridefisheries.com

136-138 Jacquard Road, Lower Wedgeport, Nova Scotia Canada BOW 2B0

OCEANPRIDEFISHERIES.COM





SEA HARVEST SEAFOOD LTD.

Sea Harvest Seafood Ltd. is a purveyor of the world's finest seafood products. As an importer and exporter of fresh and frozen seafood for over 22 years, we have decades of experience in sourcing and securing product, as well as provide quality assurance, transportation, customs clearance, and warehousing for all your needs.

We represent many large pelagic plants throughout Atlantic Canada, as well as others that offer alternative species including lobster, shrimp, snow crab, red fish, cod, hake, croaker, and more.

We can connect you with the global seafood market and provide you with top quality fresh and frozen seafood at the best prices.

PRODUCTS PROMOTED:

Mackerel, Capelin, Shrimp, Lobster (Frozen/Live), Crab (Snow/Jonah/Rock), Red Fish, Groundfish, Greenland Atlantic Halibut, Herring, Salmon (Farmed/Wild), Rockfish, Cod, Salt Fish, Bi-Products, Full Line Bait Products

CONTACT:

Chris Richards, Sales/Owner

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SEAHARVESTSEAFOODS.COM





SEA STAR SEAFOODS LTD.

Sea Star Seafoods Ltd. is a salt fish processing company located on Cape Sable Island on the Southwestern tip of Nova Scotia. After 40 years in business, they produce close to 200 dried, packaged products, produced primarily from fresh or frozen ground fish. Their focus species include cod, pollock, hake, cusk, ling, haddock, Alaskan pollock, mackerel and herring. Sea Star Seafoods exports to 20 countries internationally and import product from approximately the same number.

PRODUCTS PROMOTED:

Skin on Salted and Dried Cod, Pollock, Hake, Cusk, Ling, and Haddock; Salted and Dried Fillets of Cod, Pollock, Hake, Cusk, Ling, and Alaskan Pollock; Smoked Herring, Stockfish, Backsplit Mackerel, Mackerel Fillets

CONTACT:

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SEASTARSEAFOODS.COM







VICTORIA CO-OPERATIVE FISHERIES LTD.

Since 1956 Victoria Co-operative Fisheries Limited (Victoria Co-operative) has harvested and processed a significant portion of Nova Scotia's freshest and tastiest seafood.

Located in the pristine Northeast Highlands of Cape Breton Island, Nova Scotia, this forward-thinking co-operative purchases locally harvested from its members. Once processed, our products are shipped worldwide to customers in China, Southeast Asia, Japan, Vietnam, South Korea, USA, and Canada.

Victoria Co-operative is the only fully active lobster processing facility on Cape Breton Island.

We purchase a variety of seafood from over 130 inshore commercial vessels including lobster, halibut, snow crab, ground fish, and mackerel. The majority of our products is purchased from our member vessels that are locally owned and operated by our cooperative members.

We also purchase Jonah Crab and Silver Hake from other Nova Scotia based vessels and companies in addition to importing Jonah Crab from the USA.

PRODUCTS PROMOTED:

Live and Frozen Canadian Lobster (MSC and BRC Certified), Snow Crab (MSC and BRC Certified), Jonah Crab, Halibut, Groundfish, Mackerel.

A number of our shellfish products are sold in many value-added forms including Snow Crab meat, Raw Lobster Tails.

CONTACT:

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Thom Thai, International Sales

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P.O. BOX 38, Neil's Harbour, Nova Scotia Canada BOC 1NO

VICTORIAFISH.COM





WEST FISH CANADA LTD.

West Fish Canada has been in business for over 20 years, trading seafood all around the world. Based in Dartmouth, Nova Scotia, we have strong ties with key suppliers of wild seafood products both in Canada and international markets.

PRODUCTS PROMOTED:

Cod, Haddock, Saithe, Red Fish, Greenland Halibut, Mackerel, Herring, Shrimp, Crab, Lobster, Scallops

PRODUCT FORMS:

Frozen and Salted

CONTACT:

Chris Myers

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#3-644 Portland Street, Suite 236, Dartmouth, Nova Scotia Canada B2W 2M3

WESTFISH.CA





WORLD LINK FOOD DISTRIBUTORS INC.

World Link Food Distributors Inc. was established in 2004. We employ a professional team of multilingual salespeople (English, French, Chinese) who conduct sales of over 8 million pounds of live lobster annually to 24 countries in North America, Europe, and Asia.

World Link also supplies the major grocery store chains in Canada from processing facilities in Southwest Nova Scotia and Prince Edward Island. We have partnerships with over 400 local fishing vessels to assure a consistent supply of quality product.

World link is a full-service exporter with a 30,000 square foot lobster holding facility. Our new lobster processing facility has a daily processing capacity of 20,000 lbs. We have a series of frozen and fresh cooked lobster product, including whole cooked/raw lobster, lobster tail, lobster claw, lobster body and lobster meat.

Our Transport Canada approved warehouse is located minutes from Halifax international airport, and we have our own in-house freight forwarder. All our live lobsters are MSC certified. All frozen lobster products are packed in CFIA HACCP approved facilities.

PRODUCTS PROMOTED:

Live Lobster, Frozen Whole Cooked/Raw Lobster, Raw Split Lobster, Lobster tail, Lobster meat, Lobster claw, Lobster Body, Oyster, Mussels, Crab

CONTACT:

Sara Liu. Sales Director

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Kelly Zhuang, Sales Manager

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ATLANTICLOBSTER.CA





FISHER KING SEAFOODS LTD.

Established in 1996, Fisher King Seafoods Limited has grown into one of North America's Top 25 Seafood Suppliers (SeafoodSource). Fisher King Seafoods is one of the premier Canadian seafood suppliers throughout North America and overseas and is one of the largest leading distributors of both snow crab and lobster in North America.

Specializing in wild-caught shellfish and fish from the clean, cold waters of the North Atlantic, Fisher King supplies customers throughout North America and overseas. The company has developed sourcing partnerships and exclusive agreements for sale and distribution in both the U.S. and Canada and maintains a global supply network in over 20 countries. Drawing on extensive domestic and international supply partnerships, Fisher King offers a consistent supply of top-quality, sustainably harvested frozen seafood from Eastern Canada, Europe, Japan, South America, and Asia to our discerning customers. Customers include some of the largest food service, retail, and restaurant chains in North America.

All Fisher King branded, and private label products are packed under strict Quality Assurance Programs in HACCP approved facilities. Fisher King offers MSC and ASC chain of custody on applicable items to meet all your sustainability goals.

Fisher King Seafoods Limited is headquartered in Halifax, Nova Scotia, Canada.

PRODUCTS PROMOTED:

Snow Crab, Lobster, Scallops, Shrimp, Sushi Items, Finfish (Cod, Haddock, Ocean Perch, Turbot, Etc.)

CONTACT:

Carle Ensminger, Director of Sales

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267 Cobequid Road, Lower Sackville, Nova Scotia, Canada B4C 4E6

FISHERKINGSEAFOODS.COM





I. DEVEAU FISHERIES LTD.

- I. Deveau Fisheries Limited (I. Deveau Fisheries), located on beautiful Cape Sable Island, Nova Scotia, is a wholesaler and worldwide exporter of live and frozen Atlantic Canadian lobster.
- I. Deveau Fisheries is, and always has been, a family business that has experienced consistent growth over the last 41 years due to its harvesters, who fish only the best waters for live lobster and fish.
- I. Deveau Fisheries has always delivered the highest-quality hard-shell Atlantic Canadian lobster and the freshest seafood products available.

Since 1981, I. Deveau Fisheries has been procuring, selecting, processing, and exporting premium-quality lobsters harvested by independent fishermen, sourcing from the rich fishing grounds of the Bay of Fundy, Saint Mary's Bay, and southwestern Nova Scotia.

I. Deveau Fisheries has one of the largest live lobster storage facilities in the world, as well as 10 million lbs of cold storage; meaning they have product available for a longer period of time to meet their clients' needs – live or frozen.

PRODUCTS PROMOTED:

Live and Frozen Atlantic Canadian Lobster (Homarus Americanus) and Scallops

CONTACT:

Joel German, Chief Executive Officer, I. Deveau Fisheries Ltd.

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330 NS-330, North East Point, Nova Scotia, Canada BOW 2P0

IDEVEAU.COM







INVEST NOVA SCOTIA & NOVA SCOTIA SEAFOOD

Invest Nova Scotia is Nova Scotia's business development agency that works to promote economic growth and community economic development in the province by enabling business, innovation, sustainability, and entrepreneurship. We are Nova Scotians supporting businesses – small and large – new and new to our province.

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NSSEAFOOD.COM



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