

Atlantic Canada Export Café Series - Europe 2026
February 2-6, 2026
Grimsby, Hamburg, Rotterdam

Business to Business Matchmaking Opportunity with European Seafood Buyers

The Seafood Sector Export Team (SSET) in partnership with the Government of Canada, will organize Business to Business (B2B) meetings with qualified European seafood buyers in three key seafood markets: Grimsby (UK), Hamburg (Germany), Rotterdam (Netherlands).

The meetings will be held in-person for each three locations followed by a networking activity and will be facilitated and organized by professional in-market consultants and Trade Commissioners. The cost is \$350 per country. Registration is not confirmed until payment is received on a first come first serve basis. To ensure that the project committee is providing effective activities and country focus, Export Café mission participants should expect to complete a pre-mission survey and two post mission surveys, one immediately after the mission and another 12 months later.

The project team reserves the right to limit the number of participants based on successful matchmaking in each country and/or overwhelming interest. In this case please confirm your firm interest as soon as possible as we will manage in a first come, first served basis.

SCHEDULE 2026:

UK, Grimsby
Germany, Hamburg
Netherlands, Rotterdam

Monday February 2, 2026
Wednesday February 4, 2026
Friday, February 6, 2026

Interested?

Please complete this application form and send by November 15, 2025 via email to geoff.irvine@lobstercouncilcanada.ca. For more information, please call Geoff Irvine at 902-497-9128

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Company Name:

Name & Title of Persons Attending:

Address:

Telephone Number:

Website:

Email Address:

Number of Years in Business:

Number Employees:

Profile of Company:

What you expect to achieve by
participating in this trade activity:

Export Strategy:

Exporting to Europe markets? If yes, which countries? Yes (____) No (____)

Who are your target customer(s) for this activity?:

Retail Importers/Distributors

Foodservice Importers/Distributors

E-Commerce / Online

Other:

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Products: Please check products you are currently exporting. You can include additional information such as product format, specs, packaging, etc.

Additional Info

Additional Info

Alewife

Arctic Char

Capelin

Clam

Cod

Crab, Jonah

Crab, Rock

Crab, Snow

Eel

Haddock

Hake, Silver

Halibut, Atlantic

Halibut, Greenland (Turbot)

Herring, Frozen

Herring, Smoked

Lobster, Live

Lobster, Frozen

Mackerel

Mussels

Oysters

Pollock

Quahaug

Redfish (Ocean Perch)

Salmon, Fresh

Salmon, Frozen

Salmon, Smoked

Sardine

Scallop, Bay

Scallop, Deep Sea

Sea Cucumber

Sea Urchin

Shrimp, Cold Water

Smelt

Sole

Sturgeon & Caviar

Trout

Tuna

Whelk

Other

Other

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Atlantic Canada Export Café B2B Matchmaking

Registration is not confirmed until payment is received on a first come first serve basis.

I would like to participate in the following B2B Matchmaking:

UK, Grimsby:	February 2, 2026 (\$350)
Germany, Hamburg:	February 4, 2026 (\$350)
Netherlands, Rotterdam:	February 6, 2026 (\$350)

Signed: _____

Title: _____

Dated: _____